



SENIOR SPECIALIST PROFILE

SENIORS REAL ESTATE SPECIALIST



WHAT IS A SENIORS REAL ESTATE SPECIALIST – SRES®?

A Seniors Real Estate Specialist is a member of the National Association of Realtors who has completed intensive training for serving the age 50+ adult market. An SRES is an experienced professional who understands the unique challenges of older adults and has the track record of helping retirees transition and relocate.

I HELP YOU WITH:

- Options for right-sizing and downsizing to a smaller home, condominium or apartment, including congregate living environments
- Market overview of the Los Angeles real estate market today and your neighborhood along with the current value of your home
- How to prepare for the sale of your home, identifying necessary repairs, if any

SERVICES I OFFER ARE:

- Clarify what's important to your lifestyle, assessing safety and security, home maintenance challenges and home safety
- Guide you through the emotional and financial challenges of a move, giving you the time and information to make the right decisions
- Guide you through the selling process – from home preparation and staging, to the listing agreement, showings and open houses, escrow and closing
- Assemble a team of seniors'/older adult professionals to work cohesively with the individual and family members
- Provide full service marketing of your home



David Cohan

REALTOR® | DRE#01276417

SRES® | CSA® | MPH | RCFE

**SSG Leadership: West Valley /
Conejo / Ventura Chapter**

David Cohan helps clients buy and sell residential real estate from the Conejo Valley to West San Fernando Valley since 1996. He is a Certified Seniors Real Estate Specialist, Certified Senior Advisor, and Certified Residential Care Facility Administrator. David realized his skill and compassion to serve seniors after growing up close to his grandparents, and has helped many Seniors and their families transition with their housing needs.

David received his Masters in Public Health with a specialty in Long-Term Care, and a post-graduate Fellowship at the Jewish Home for the Aging. He graduated from UC Berkeley and received his MPH/MBA at University of Washington. David is also on the West Hills Hospital Board of Directors, on the City of Calabasas Environmental Commission and Calabasas High School Site Council.

David Cohan

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SENIOR SPECIALISTS GROUP: LINKING THE COMMUNITY TO THE NEEDS OF SENIORS

855.836.0807

The Senior Specialists Group (SSG) brings together quality experts at all levels of senior care. We offer a variety of services to the community and can customize educational presentations based on your needs and interests. Please contact SSG for more details and how we can help.

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